



INNOVATION FINANCE

Deal Bulletin February 2011

Recoveries and Body Shop repairs

- “ Full Factoring £75k Facility
- “ Bank refused to fund due to poor credit history albeit historic
- “ Facility used to release much needed working capital into this business and chase outstanding invoices on the clients behalf.

Temporary Recruitment

- “ Supply of blue collar temp labour
- “ Disclosed Invoice Discounting (DID) facility offered with a line of £250k for this new start business.
- “ Seasonal nature to the business activity
- “ Facility used to bridge the gap between paying staff and debtors releasing payment.

Wholesale of Food Stuffs

- “ IF agreed a Confidential Invoice Discounting facility with a £325k ceiling
- “ Manage away from existing lender due to mixture of cash and credit
- “ Good spread on ledger
- “ Broker introduction with commission payable



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Rag Trade

- “ Small turnover yet growing business with exciting new designs
- “ Full Factoring £75k Facility
- “ Mixed debtor quality therefore credit control vital to the business growing safely.
- “ In need of working capital due to bank overdraft capped

Manufacturer of Meat Products

- “ Original Business failed due to poor management
- “ IF agreed to fund the phoenix by way of a Disclosed Invoice Discounting (DID) facility
- “ £100k ceiling agreed with a view to increasing as the business grows

Computer Services

- “ Disclosed facility for this establish computer software provider
- “ Excellent quality debtor book with established payment history
- “ Facility required for expansion into new markets via a combination of both bank funding and invoice finance